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2009 Multifamily Trends Conference



Highland Park by Donatelli Development/Photo by Chris Spielmann

Wednesday
November 18, 2009

Crowne Plaza
1960 Chain Bridge Road
Tysons Corner, VA

Conference Agenda

- 7:30 am **Registration, Continental Breakfast & Networking**
- 8:30 am **Opening Remarks by Conference Co-Chairs**
Tom Marshall, Regional Partner & Vice President,
Elm Street Development
Clark Wagner, Vice President & Director of Development,
Bozzuto Homes Inc.
- 8:45 am **“Multifamily in the Middle” – How the Worst Economy in
Decades is Impacting the Local Marketplace** - with special
attention to the unique attributes of the Washington area
marketplace.
Anirban Basu, Chairman/CEO, Sage Policy Group
- 9:30 am **The Apartment Market – A Discussion of the Latest Trends
and Market Performance**
Julie Smith, President, Bozzuto Management Company
- 10:00 am **The Condominium Market – A Discussion of the Latest
Trends and Market Performance**
Pam Meding, President, SalesMark
- 10:30 am **Coffee Break**
- 10:45 am **CEO Roundtable**
Moderator, **Chuck Covell**, President, Covell Communities
Panelists:
John Cox, Senior Vice President of Development, Avalon Bay
Chris Donatelli, President, Donatelli Development
Mary Ann Henderson, Director, Baltimore Multifamily Hub, HUD
Jeff Hettleman, Executive Vice President, Shelter Development
Bob Kettler, Founder, Chairman & CEO, Kettler Inc.
- 11:45 am **Q & A Session**
- 12:00 noon **Adjournment**



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Cost:

\$140 per MNCBIA/NVBIA Member/Students (by Friday, November 6, 2009)
\$175 per MNCBIA/NVBIA Member (after Friday, November 6, 2009)
\$270 per Non-Member

No cancellations after November 6, 2009. Cancellations must be made in writing

Multifamily Trends Conference - November 18, 2009

Crowne Plaza, 1960 Chain Bridge Rd., Tysons Corner, VA 22102 ; Ph: 703-893-2100
(For a map of conference location go to www.mncbia.org/calendar.cfm)

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MNCBIA, 1738 Elton Road, Suite 200, Silver Spring, MD 20903.
Or fax to 301-445-5499. (Checks should be made payable to MNCBIA.)

You may also register online at www.mncbia.org > Calendar > Nov. 18

Questions? Contact Samantha Ager, 301-445-5411, email sager@mncbia.org or
Diane Swenson, 301-445-5401, email dswenson@mncbia.org